



***Great Supplier Representatives Are An Asset
To Customers And Distributors As Well
As The Manufacturers They Work For***

In January 2006, Mid Iowa Tools and Metro Tool & Abrasives set out to reward the very best. A supplier score card was developed to track supplier representatives demonstrating superior skills in product, technical knowledge and support. Eleven suppliers were graded by our Field Application Engineers and our Customer Service Representatives primarily responsible for that product group. Each quarter the supplier representatives would receive their ranking toward their year end goal.

We would like to congratulate Mr. Roger Warden, who represents Saint-Gobain Abrasives (Norton), as our Supplier Representative Of The Year.

Mr. Warden received the plaque that he is holding plus a \$500 check for finishing the contest in first place. Greg Harvieux is shown holding another plaque that will be displayed at the office of Mid Iowa Tools / Metro Tool & Abrasives with Roger Warden's name on it, as well as future winners.

Again, we would like to thank Mr. Warden for his dedication, expertise, and support in bringing the best value and service to our customers.



Pictured left to right: Wayne Schneider, MIT Field Application Engineer; CJ Marshall, MIT/Metro Customer Service Representative; Liz Wohlford, MIT/Metro Field Application Engineer; John Stewart, MIT/Metro VP Sales; Steve Kline, Metro Field Application Engineer; John Palzet, Regional Sales Manager for Saint-Gobain Abrasives (Norton); Roger Warden, Senior Sales Engineer for Saint-Gobain Abrasives (Norton); and Greg Harvieux, President Mid Iowa Tools/Metro Tool and Abrasives. (Not pictured was Mike Hemping, MIT Field Application Engineer.)